



STATE OF MARYLAND
OFFICE OF
THE LIEUTENANT GOVERNOR

MICHAEL S. STEELE
LT. GOVERNOR

April 3, 2003

Dear Western Maryland Constituent:

I am writing to ask for your assistance on an issue of critical importance to the economic well-being of Western Maryland. The enclosed survey is part of an in-depth project being conducted by TLA Associates on behalf of the Tri-County Council for Western Maryland and the Maryland Technology Development Corporation (TEDCO).

The goal of this endeavor is to improve access to broadband infrastructure in Western Maryland by analyzing current and future market demand and determining specific investment requirements that will provide the region with the same range of communications opportunities that your neighbors have "down state."

All information you provide will be held in the strictest confidence. Neither you nor your organization will be identified in any reports or publications. Surveys **MUST** be returned by May 16, 2003 in order for them to be included in the data analysis. Please return the completed survey in the enclosed postage paid envelope, or you may fax it to 410-837-5814.

If you have any questions, please visit the Western Maryland Broadband Infrastructure project website at www.marylandtedco.org/WesternMD.htm for a complete overview of project goals and objectives, or you may want to email the survey team at survey@marylandtedco.org. If necessary, you may contact Michael Beach, TLA Associates' Project Manager, at 703-450-8438.

This survey will only be helpful and accurate if all organizations respond and complete the enclosed survey in its entirety. I hope you will take a few minutes to participate in this important effort as we work to improve Western Maryland's access to the economic development tools of the 21st Century.

Thank you in advance for your time.

Sincerely,

A handwritten signature in black ink that reads "Michael S. Steele".

Michael S. Steele
Lt. Governor of the State of Maryland